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UNITED STATES

S AND EXCHANGE COMMISSION
Washington, D.C. 20549

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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

A PROSENSO

FEB 2 2 2002

SEC FILE NUMBER

8-48121

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17 5 Thereinder

REPORT FOR THE PERIOD BEGINNING	G 01/01/01	AND ENDING	12/31/01
	MM/DD/YY		MM/DD/YY
A	. REGISTRANT I	DENTIFICATION	
NAME OF BROKER-DEALER:	•		OFFICIAL USE ONLY
United Variable Services, Inc.			- FIDM ID NO
ADDRESS OF PRINCIPAL PLACE OF B	USINESS: (Do not use	P.O. Box No.)	FIRM ID. NO.
1475 Dunwoody Drive			
	(No. and Stree	et)	
West Chester	PA		19380
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF	PERSON TO CONTA	CT IN REGARD TO THIS F	REPORT
Anita E. Woods		770-933-3620	
Anita F. Woods		770-933-3620 (Area 0	Code - Telephone No.)
	ACCOUNTANT	(Area (	Code - Telephone No.)
		(Area (	Code – Telephone No.)
В.		(Area (	Code – Telephone No.)
B.  NDEPENDENT PUBLIC ACCOUNTANT		(Area (	Code – Telephone No.)
B.  NDEPENDENT PUBLIC ACCOUNTANT	Whose opinion is con	(Area (	Code – Telephone No.)
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP	Whose opinion is con	(Area ( IDENTIFICATION Itained in this Report*	
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP  600 Peachtree Street Ste 2800	Whose opinion is con  (Name - of individual, state last,  Atlanta	(Area ( IDENTIFICATION Itained in this Report*  first, middle name)  GA	30308
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP  600 Peachtree Street Ste 2800  (Address)  CHECK ONE:  © Certified Public Accountant	Whose opinion is con  (Name - of individual, state last,  Atlanta	(Area ( IDENTIFICATION Itained in this Report*  first, middle name)  GA	30308 (Zip Code)
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP  600 Peachtree Street Ste 2800  (Address)  CHECK ONE:  © Certified Public Accountant  D Public Accountant	(Name – of individual, state last, Atlanta (City)	(Area	30308 (Zip Code)
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP  600 Peachtree Street Ste 2800  (Address)  CHECK ONE:  © Certified Public Accountant	(Name – of individual, state last, Atlanta (City)	(Area	30308 (Zip Code)
B.  NDEPENDENT PUBLIC ACCOUNTANT  Ernst & Young LLP  600 Peachtree Street Ste 2800  (Address)  CHECK ONE:  © Certified Public Accountant  D Public Accountant	(Name - of individual, state last, Atlanta (City)	(Area	30308

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



#### **OATH OR AFFIRMATION**

ł,	Aı	nita F. Woods, swear (or affirm) that, to the				
be	st of m	ny knowledge and belief the accompanying financial statements and supporting schedules pertaining to the firm of United Variable Securities, Inc. , as of				
	2/31/					
		ner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a				
	-	r, except as follows:				
cu.	31011161	1, except as follows.				
	_					
		Some line I Woods				
		E. CANALO Signature				
		Financial and Operations Principal				
(	1	Title				
		GEORGIA				
_/		UNE 01, 2003				
		( Notary Public Republic Repub				
TL		A de la companya de l				
		ort** contains (check all applicable boxes):				
ΓΖI	(a)	Facing page. Statement of Financial Condition.				
⊠ ⊠	(b)	Statement of Operations.				
	(d)	Statement of Cash Flows.				
	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.				
	(f)	Statement of Changes in Liabilities Subordinated to Claims or Creditors.				
X	(g)	Computation of Net Capital.				
Ø	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.				
	(1)	Information Relating to the Possession or control Requirements Under Rule 15c3-3.				
	(j )	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the				
		Computation for Determination of the Reserve Requirements Under Exhibit A or Rule 15c3-3.				
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-				
		solidation.				
X	(I)	An Oath or Affirmation.				
<ul> <li>□ (m) A copy of the SIPC Supplemental Report.</li> <li>□ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous of the previous of the supplemental report of the previous of the supplemental report of the su</li></ul>						
					(p)	Statement of Secured Amount and Funds Held in Separate Accounts for Foreign Futures and Options Customers Pursu Commission Regulation 30.7.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

AUDITED FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION United Variable Services, Inc. For the years ended December 31, 2001 and 2000

with Reports of Independent Auditors

## Audited Financial Statements and Supplemental Information

For the years ended December 31, 2001 and 2000

#### **Contents**

Report of Independent Auditors	
Audited Financial Statements	
Statements of Financial Condition	2
Statements of Operations	3
Notes to Financial Statements	
	,
Supplemental Information	
Schedule I—Computation of Net Capital and Aggregate Indebtedness	
Pursuant to Rule 15c3-1 of the Securities and Exchange Commission	
Schedule II—Statement Pursuant to SEC Rule 17a-5(d)(4)	
Schedule III—Statement Regarding SEC Rule 15c3-3	
Report on Internal Control Required by SEC Rule 17a-5 for a	
Broker-Dealer Claiming an Exemption from SEC Rule 15c 3-3	10



■ Ernst & Young LLP
Suite 2800
600 Peachtree Street
Atlanta, Georgia 30308-2215

Phone: (404) 874-8300 www.ey.com

#### Report of Independent Auditors

Stockholder and Board of Directors United Variable Services, Inc.

We have audited the accompanying statements of financial condition of United Variable Services, Inc. (a wholly owned subsidiary of United Life & Annuity Insurance Company) as of December 31, 2001 and 2000, and the related statements of operations for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of United Variable Services, Inc. at December 31, 2001 and 2000, and the results of its operations for the years then ended in conformity with accounting principles generally accepted in the United States.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplemental information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Einst & Young LLP

Atlanta, Georgia February 7, 2002

## Statements of Financial Condition

	December 31	
	2001	2000
Assets		
Cash and cash equivalents	\$25,000	\$25,000
Total assets	\$25,000	\$25,000
Stockholder's equity		
Common stock, no par value; 10,000 shares		
authorized, 1,000 shares issued and outstanding	\$25,000	\$25,000
Total stockholder's equity	\$25,000	\$25,000

See accompanying notes.

## Statements of Operations

	Year ended December 31	
	2001	2000
Revenues: Distribution fees	\$145,943	\$375,729
Expenses:		
Distribution fees	145,943	375,729
Net income	\$ -	\$ –

See accompanying notes.

#### Notes to Financial Statements

December 31, 2001

#### 1. Nature of Business and Ownership

United Variable Services, Inc. (the "Company") operates as a broker-dealer registered under the Securities and Exchange Act of 1934 and is a member of the National Association of Securities Dealers. The Company is engaged primarily in acting as a principal underwriter and distributor of variable annuity and variable life insurance products. United Variable Services, Inc. (the "Company"), is a wholly owned subsidiary of United Life & Annuity Insurance Company ("ULA" or the "Parent") and the Parent is a wholly owned Subsidiary of ING America Insurance Holdings, Inc. ("ING AIH"). ING AIH is a wholly owned subsidiary of ING Groep N.V., a global financial services holding company based in the Netherlands.

The Company's securities transactions are limited to variable annuities. Therefore, the Company is exempt from Securities and Exchange Commission ("SEC") Rule 15c3-3. The Company does not carry customer accounts and is not required to make the periodic computation of reserve requirements for the exclusive benefit of customers.

#### 2. Summary of Significant Accounting Policies

#### General

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

The Statements of Stockholder's Equity and Statements of Cash Flows have not been included, as there was no activity to report.

#### Cash and Cash Equivalents

The Company considers deposits that can be redeemed on demand and highly liquid investments that have original maturities of three months or less, when purchased, to be cash and cash equivalents.

#### Notes to Financial Statements (continued)

#### 2. Summary of Significant Accounting Policies (continued)

#### **Revenue Recognition**

Commission revenue and expense are recognized when premiums are received. The Parent pays any commissions, fees, and related expenses payable to independent broker-dealers on behalf of the Company.

#### Liabilities Subordinated to the Claims of General Creditors

At December 31, 2001 and 2000 and during the years then ended, the Company had no liabilities subordinated to the claims of the general creditors.

#### 3. Income Taxes

The Company files a separate tax return from the Parent. At December 31, 2001 and 2000, there were no temporary differences between the financial statement carrying amounts of assets and liabilities and their respective tax bases. As the Company had no net income or loss, no tax expense or benefit has been recorded.

The Company has not recorded any deferred tax expense as there are no book-to-tax differences in the basis of its assets and liabilities.

#### 4. Related Party Transactions

The Company has a Broker-Dealer Agreement with the Parent whereby the Parent provides certain services to the Company, including maintaining and preserving the books and records of the Company and providing personnel, adequate financing, and facilities for the Company. The Company is not charged for these services. Further, under the terms of the Broker-Dealer Agreement, the Parent reimburses the Company for any commission, fees, and expenses payable by the Company. Under this Agreement, the Company received \$145,943 and \$375,729 in commission income from its Parent for the years ended December 31, 2001 and 2000, respectively.

#### Notes to Financial Statements (continued)

#### 5. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Rule 15c3-1 also provides that equity may not be withdrawn or cash dividends paid if the resulting net capital would exceed 10 to 1. At December 31, 2001, the Company had net capital of \$25,000, which was \$20,000 in excess of its required net capital of \$5,000. The Company had no aggregate indebtedness at December 31, 2001.

Supplemental Information

# Schedule I Computation of Net Capital and Aggregate Indebtedness Pursuant to Rule 15c3-1 of the Securities and Exchange Commission

#### December 31, 2001

Net Capital Total stockholder's equity	\$25,000
Net Capital	\$25,000
Total aggregate indebtedness	
Computation of basic net capital requirements 6-2/3% of aggregate indebtedness	
Minimum required net capital	\$ 5,000
Net Capital requirement	\$ 5,000
Excess net capital	\$20,000
Excess net capital at 1000%	\$25,000

### Schedule II Statement Pursuant to Rule 17a-5(d)(4)

December 31, 2001

There were no differences between the computation of net capital under Rule 15c3-1 included in this audited report and the computation included in the Company's corresponding unaudited Form X-17A-5 Part IIA filing as of December 31, 2001.

## Schedule III Statement Regarding SEC Rule 15c3-3

December 31, 2001

#### **Exemptive Provision**

The Company claims exemption from the requirements of Rule 15c3-3 under Section (k)(1) of the Rule.



■ Ernst & Young LLP Suite 2800 600 Peachtree Street Atlanta, Georgia 30308-2215 ■ Phone: (404) 874-8300 www.ey.com

Report on Internal Control Required by SEC Rule 17a-5 for a Broker-Dealer Claiming an Exemption from SEC Rule 15c3-3

Stockholder and Board of Directors United Variable Services, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of United Variable Services, Inc. (the "Company") for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including tests of such practices and procedures that we considered relevant to the criteria stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13; and
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned criteria. Two of the criteria of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in

accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional criteria of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, misstatements due to errors or fraud may occur and not be detected. Also, projections of any evaluation of internal control to future periods are subject to the risk that internal control may become inadequate because of changes in conditions, or that the effectiveness of its design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of one or more of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, and its operation that we consider to be material weaknesses as defined above.

We understand that practices and procedures that meet the criteria referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not meet such criteria in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's criteria.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Ernot & young LLP

Atlanta, Georgia February 7, 2002